

Cummings Associates

**Projections for the
Likely Gaming Revenues of
Sumner Gaming Joint Venture, L.C.
("Harrah's Mulvane")**

DRAFT

July 16, 2008

Projections for the Likely Gaming Revenues of Sumner Gaming Joint Venture, L.C. ("Harrah's Mulvane")

Exhibit 1 presents a full set of Baseline projections ("most likely future" scenario regarding competition, including other facilities in Kansas) with Harrah's Mulvane facility highlighted in light yellow. I have developed these projections assuming a *representative* selection of facilities in the other gaming zones so as to capture their (very modest) impacts on each property that I examine here. I have also assumed the specific location and configuration of the casino and ancillary facilities proposed by Harrah's at Exit 33.

Under this scenario, Harrah's Mulvane casino is projected to obtain total annual gaming revenues of \$174 million. (This compares with \$130.2 million projected for Marvel's Trailhead casino near Wellington, and \$123.5 million for the Penn National casino near Wellington.)

As in my previous report, these projections are presented as of "maturity," a.k.a. "stabilized operations," in terms of 2007 dollars. To get to then-year dollars, I would assume escalation of 2.5% per year. This reflects nominal income growth / inflation at two percent per annum plus adult population growth averaging 0.5% per year.

In 2013, for example, my projections would equate to \$202 million in gaming win. This compares with Harrah's projection of \$271.6 million for slot and table revenues in that year (I have omitted the \$2 million that Harrah's projects for poker revenues from this comparison).

A new addition to this type of exhibit is presented at the bottom. On the first line are projections for the spending of all the residents of Kansas on gaming, first at Kansas casinos, then at casinos in other states, and finally in total. The second line indicates the estimated spending of the residents of other states *at* the gaming facilities of Kansas. Kansas's "balance of trade" can be found by netting the diagonal entries: in this case, \$195.9 million spent by Kansans in nearby states versus \$188.9 million spent by others in Kansas, resulting in a net outflow of \$7 million from the State of Kansas.¹

Exhibit 2 presents detail for the sources of consumer spending *at* each facility in Kansas.

Exhibit 3 presents corresponding detail regarding visitation.

¹ Ignoring, as before, minor amounts spent in Nevada, Atlantic City, on cruise ships, etc. For these calculations I have also assumed that all the "drive-by" revenues at the facilities on Interstate Highways derive from the residents of other states, though some portion will indeed likely come from Kansans.

Exhibit 4 presents a graphic comparison of my projections versus those of the proponent. I have inflated my 2007-dollar projections by the aforesaid 2.5% per year, and ignored partial years of operation (as well as all “receipts from poker and other non-banked card games”).

Exhibit 5 is similar except that my projections have been inflated at the rate that the proponent appears to assume for “organic” growth in the outyears. For Harrah’s, this is 3.0%, so there is very little difference.²

Section A then provides detail regarding my analyses and projections “as was” in 2007, i.e., with no change in competition from that year – aside from a representative selection of gaming facilities elsewhere in Kansas. I think most of the proponents would have assumed some such competition (which, however, likely had less impact on their projections than it does on mine).

Section B provides further detail regarding my Baseline projections. It is from this section that the leading Exhibits 1, 2 and 3 were extracted (duplicated here as B-3, B-3A, and B-3B, respectively).

Comparisons of various types are presented in **Section C**. The three casinos proposed for Sumner County are compared against each other at a “standard size” so as to extract the differences due to location alone. As indicated in Exhibit C-4, this leaves Harrah’s, in Mulvane, with a substantial advantage over the two facilities proposed near Wellington. And for each proponent, I have matched their own projections with my model so as to determine the effective “power rating” that they implicitly assert. As of what looks to me like the first full year of stabilized operations, Harrahs’ slot projections weigh in at 123, Penn Wellington’s at 131, and Marvel’s at 134. These are all unusually high. (Penn Cherokee is actually the least aggressive, at 116-126.)

Section D presents my “low” projection, and **Section E** my “high” (formerly “downside” and “upside,” respectively. I changed the names so as to reduce impressions that they may represent either a floor or ceiling.)

I then present corresponding detail from the separate slot and table models that combine to yield my projections in total. The zone in which this disaggregation really matters is the Southeast: I’m projecting table revenues to be relatively strong there due to the absence of craps, roulette, and banked table games at the casinos of Oklahoma. This also has positive impacts here

² The other proponents assume 5%, which adds up to substantial amounts over six to eight years. I have escalated my figures at both rates in order to maximize comparability with each applicant’s projections. I believe, however, that the 2.5% rate is most appropriate. There are very few markets in the Midwest where total gaming receipts increased at a greater rate in the *good* years prior to 2007 without substantial additions to capacity or major renovations that improved quality. When everything else remained equal, most markets in the Midwest grew 2-3% per year in the early 00s, so I believe that is most reasonable for the future – *after* we recover from the current recession.

in the South-Central Zone, but to a very modest extent. If Oklahoma table players always had to pay an ante, Kansas's games would be substantially more attractive, but as we saw at Downstream, that's not necessarily the case. Downstream (and at least one other Oklahoma casino) appear to be foregoing the antes in order to build their business. I presume that the Oklahoma casinos nearest the South-Central Zone would do likewise when faced with competition from a new casino here.

I had also formerly assumed that the table situation in Oklahoma would reduce the power ratings of their slots by five points when "real" table games appeared in Kansas. I'm now assuming just two points for this effect, so there is little (added) benefit for Harrah's here.

In sum, while my projections for Harrah's are substantially lower than its own, they are higher than my projections for either of the facilities proposed near Wellington. The gravity models, based on my experience and my analyses of other markets, indicate that, other things being equal, its location 11 minutes closer to the vast majority of the population in the market³ will indeed result in consumer spending roughly 30% greater than at the more distant location(s).

³ Shave a minute off this figure if Penn National can construct a dedicated exit ramp off the Turnpike as it has proposed. My projections for Penn Wellington have assumed this is the case. (Penn contends this will save two+ minutes for arriving traffic. It will not, however, speed up the return trip to Wichita, so I consider this to average out to a one minute improvement each way.)

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Exhibits

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List of Exhibits

Exhibit

- 1 Harrahs' Mulvane Baseline
- 2 Detail for Sources of Consumer Spending
- 3 Detail for Visitation by Source
- 4 Harrah's Projections vs. Cummings's (2.5% escalation)
- 5 Harrah's Projections vs. Cummings's (3% escalation)

Section A: "As Was" Projections

- A-1 "As Was" 2007 -- Before Any New Facilities
- A-2 "As Was" 2007 -- w Potential New Kansas Facilities Elsewhere
- A-3 Harrah's "As Was" 2007 (with New Kansas Facilities)

Section B: Baseline (Likely Future) Projections

- B-1 Likely Future / Baseline -- with New Facilities Elsewhere
- B-2 Likely Future / Baseline -- with New Facilities Elsewhere AND KS
- B-2A Detail for Sources of Consumer Spending
- B-3 Harrahs' Mulvane Baseline
- B-3A Detail for Sources of Consumer Spending
- B-3B Detail for Visitation by Source

Section C: Comparative Projections

- C-1 Harrah's Mulvane at Standard Size / Baseline Competition
- C-2 Penn Wellington at Standard Size / Baseline Competition
- C-3 Marvel Wellington at Standard Size / Baseline Competition
- C-4 Summary: South-Central Proponents All at Standard Size
- C-5 Harrah's Slots and Tables Match Harrah's Projections

Section D: "Low" Projections

- D Harrah's Mulvane "Low"

Section E: "High" Projections

- E Harrah's Mulvane "High"

(Similar sets of exhibits follow for slots and tables)

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**Exhibit 1: Gaming Revenue Projections (\$mn / 2007\$)
Harrah's Mulvane Baseline**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.3	\$87	\$25.3
KCK Speedway	3,000	102	\$191.8	\$175	\$233.4
KCK Stateline					
KCK Middle					
Camptown	600	102	\$24.1	\$110	\$24.1
Penn Cherokee	900	102	\$26.1	\$79	\$32.0
Harrahs Mulvane	2,000	104	\$151.3	\$207	\$174.2
Penn Wellington					
Marvel Wellington					
Dodge City	800	112	\$35.1	\$120	\$40.0
Subtotal Kansas Taxable	8,100		\$453.8	\$153	\$529.1
KCK 7th Street	450	78	\$13.8	\$84	\$13.8
4 Northeast KS Natives	3,293	117	\$145.5	\$121	\$163.2
Total Kansas	11,843		\$613.0	\$142	\$706.0
memo: Northeast Zone	3,800		\$217.2	\$157	\$258.8
memo: Southeast Zone	1,500		\$50.2	\$92	\$56.1
memo: South Central Zone	2,000		\$151.3	\$207	\$174.2
Argosy Riverside	1,969	97.2	\$113.7	\$158	\$124.3
IOC KC	1,330	80.9	\$56.2	\$116	\$60.7
Harrahs NKC	1,783	103.5	\$131.2	\$202	\$149.0
Ameristar KC	3,012	98.6	\$172.6	\$157	\$193.6
Sugar Creek					
Subtotal KCMO	8,094		\$473.8	\$160	\$527.6
Greater KC Total	12,344		\$704.7	\$156	\$800.1
Greater Joplin Total	9,463		\$195.9	\$57	\$210.5
Greater Wichita Total	6,632		\$231.4	\$96	\$257.1
Total Casino Spending:		to Kansas	to Others	Total KS	
from Kansas (\$mn)		\$517.2	\$195.9	\$713.1	
from Others (")		\$188.9			

Note: Totals may not add due to rounding.

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Exhibit 2: Detail for Sources of Consumer Spending (\$000)
Harrah's Mulvane Baseline

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'i	Marvel Wel	Dodge
Number of Slots		8,100	800	3,000			600	900	2,000			800
Power Rating			95	102			102	102	104			112
Win/Slot/Day			\$87	\$175			\$110	\$79	\$204			\$120
Kansas	Tourists	\$15,580	\$376	\$4,565			\$594	\$758	\$5,640			\$3,647
Kansas	Locals	382,137	\$15,915	152,768			\$16,647	4,533	159,710			32,564
Kansas	Total	\$397,717	\$16,292	\$157,333	\$0	\$0	\$17,241	\$5,291	\$165,349	\$0	\$0	\$36,211
Missouri	Tourists	\$12,867	\$663	\$8,300			\$1,140	\$1,619	\$1,086			\$58
Missouri	Locals	93,042	\$8,157	62,456			\$4,853	17,575	0			0
Missouri	Total	\$105,909	\$8,821	\$70,756	\$0	\$0	\$5,994	\$19,194	\$1,086	\$0	\$0	\$58
Okla + Ark	Tourists	\$6,953	\$25	\$934			\$474	\$1,260	\$2,728			\$1,533
Okla + Ark	Locals	5,876	\$0	0			\$360	3,790	1,231			496
Okla + Ark	Total	\$12,829	\$25	\$934	\$0	\$0	\$833	\$5,050	\$3,958	\$0	\$0	\$2,029
Iowa		\$1,865	\$93	\$1,706	\$0	\$0	\$8	\$14	\$36	\$0	\$0	\$7
Nebraska		\$3,699	\$88	\$1,883	\$0	\$0	\$9	\$15	\$666	\$0	\$0	\$1,038
Other Near		\$1,762	\$28	\$845	\$0	\$0	\$20	\$54	\$146	\$0	\$0	\$668
Frontage Traffic		\$5,352						\$2,421	\$2,931			
Total All Sources		\$529,122	\$25,346	\$233,448	\$0	\$0	\$24,105	\$32,040	\$174,172	\$0	\$0	\$40,011
total	Tourists	\$48,067	\$1,274	\$18,224			\$2,245	\$6,141	\$13,232			\$6,951
total	locals	\$481,055	\$24,073	\$215,224			\$21,860	\$25,898	\$160,940			\$33,060

Note: Totals may not add due to rounding.

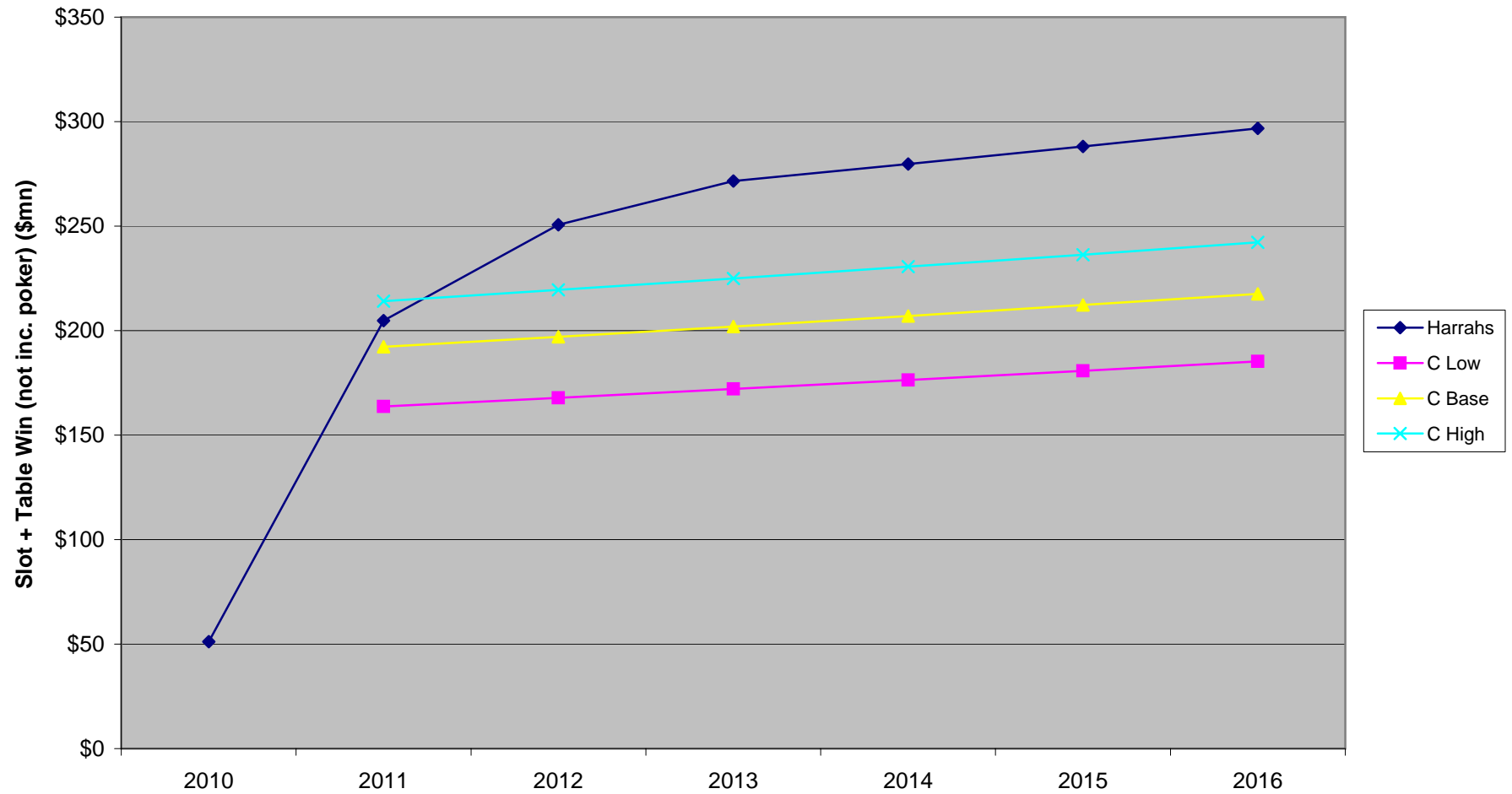
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**Exhibit 3: Detail for Visitation by Source
Harrah's Mulvane Baseline**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harhrs Mul	Penn Well'i	Marvel Wel	Dodge
Number of Slots		8,100	800	3,000			600	900	2,000			800
Power Rating			95	102			102	102	104			112
Win/Slot/Day			\$87	\$175			\$110	\$79	\$204			\$120
Kansas	Tourists	185,643	4,983	49,743			7,991	10,297	65,674			46,955
Kansas	Locals	5,063,529	234,019	1,818,223	0	0	285,443	79,116	2,137,508	0	0	509,219
Kansas	Total	5,249,172	239,002	1,867,966	0	0	293,434	89,414	2,203,182	0	0	556,174
Missouri	Tourists	153,276	8,947	92,541			15,622	22,515	12,889			763
Missouri	Locals	1,269,792	125,290	778,753	0	0	78,687	287,062	0	0	0	0
Missouri	Total	1,423,068	134,237	871,294	0	0	94,309	309,577	12,889	0	0	763
Okla + Ark	Tourists	89,976	350	10,751			6,755	17,965	33,227			20,928
Okla + Ark	Locals	87,769	0	0	0	0	5,412	58,811	16,068	0	0	7,477
Oklahoma	Total	177,745	350	10,751	0	0	12,167	76,776	49,295	0	0	28,405
Iowa		20,796	1,245	18,740	0	0	102	192	419	0	0	98
Nebraska		43,028	1,165	20,473	0	0	115	209	7,741	0	0	13,325
Other Near		18,474	341	8,601	0	0	253	678	1,503	0	0	7,098
Frontage Traffic		60,599	0	0			0	29,388	31,210			0
Total All Sources		6,992,881	376,340	2,797,825	0	0	400,381	506,234	2,306,238	0	0	605,863
total Tourists		571,792	17,031	200,849			30,839	81,244	152,663			89,166
total locals		6,421,089	359,308	2,596,976			369,543	424,990	2,153,576			516,697
Spending Per Visitor		\$76	\$67	\$83			\$60	\$63	\$76			\$66

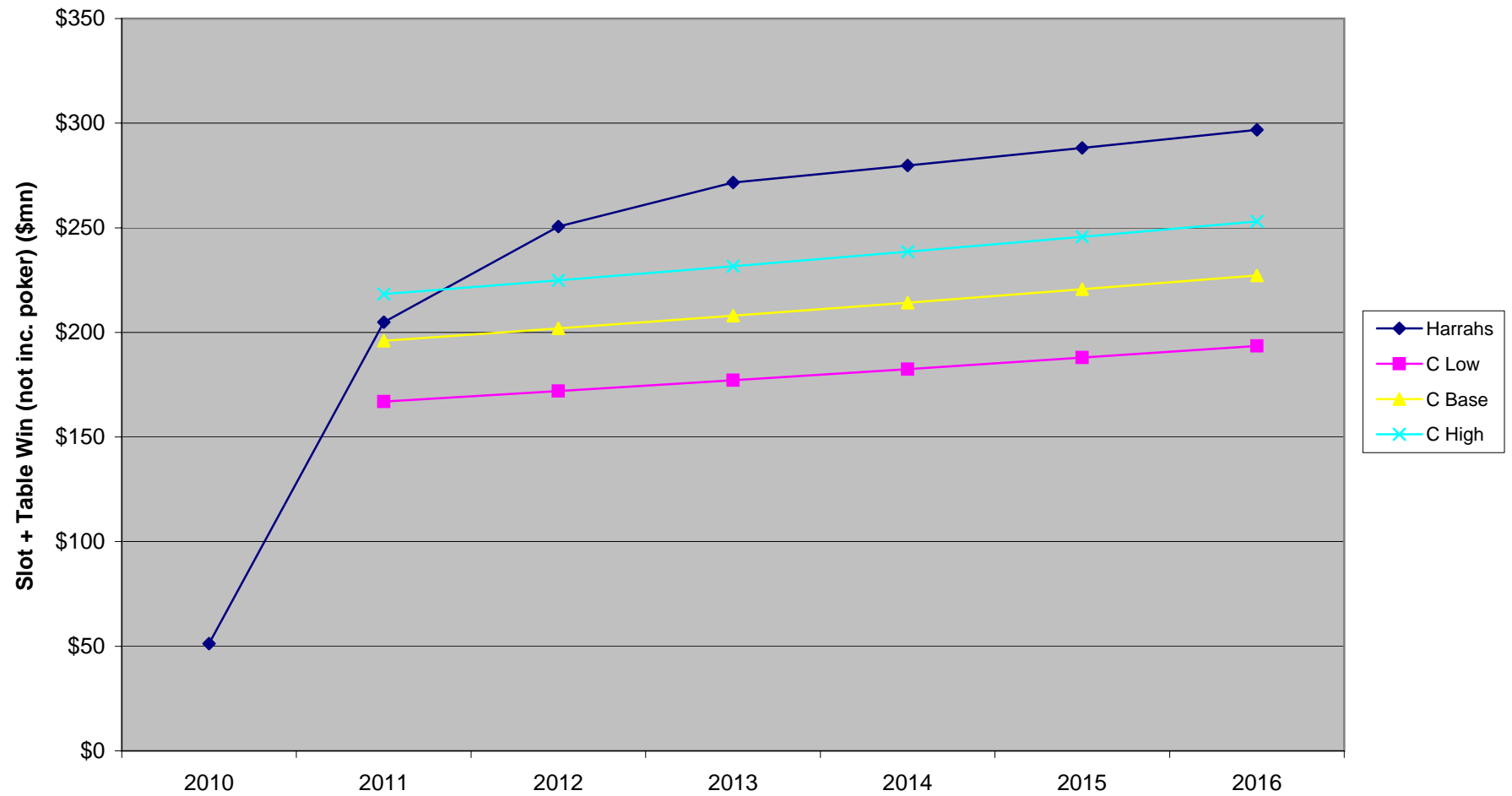
Note: Totals may not add due to rounding.

Exhibit 4: Harrah's Mulvane Projections vs. Cummings's (2.5% escalation)



Note: Cummings projections are for "stabilized operations"

Exhibit 5: Harrah's Mulvane Projections vs. Cummings's (3% escalation)



Note: Cummings projections are for "stabilized operations"

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A. "As Was" Projections
Harrah's Mulvane

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July 16, 2008

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Exhibit A-1: Analysis in Brief (\$mn / 2007\$)
"As Was" 2007 -- Before Any New Facilities

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands					
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Penn Cherokee					
Harrahs Mulvane					
Penn Wellington					
Marvel Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	0		\$0.0		\$0.0
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$167.8	\$171	\$195.1
	-----		-----		-----
Total Kansas	2,693		\$167.8	\$171	\$195.1
memo: Northeast Zone					
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	97.2	\$164.2	\$228	\$182.0
IOC KC	1,523	78.9	\$77.3	\$139	\$83.8
Harrahs NKC	1,783	103.5	\$175.4	\$270	\$202.3
Ameristar KC	3,012	98.6	\$222.5	\$202	\$252.6
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,287		\$639.4	\$211	\$720.7
Greater KC Total	8,287		\$639.4	\$211	\$720.7
Greater Joplin Total	4,242		\$138.8	\$90	\$145.6
Greater Wichita Total	3,632		\$112.3	\$85	\$116.2
Total Casino Spending:		to Kansas	to Others	Total KS	
from Kansas (\$mn)		\$145.1	\$377.4	\$522.5	
from Others (")		\$50.0			

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Exhibit A-2: Gaming Revenue Projections (\$mn / 2007\$)
"As Was" 2007 -- w Potential New Kansas Facilities Elsewhere

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$26.4	\$90	\$26.4
KCK Speedway	3,000	102	\$201.2	\$184	\$245.4
KCK Stateline					
KCK Middle					
Camptown	600	102	\$28.8	\$131	\$28.8
Penn Cherokee	900	102	\$42.2	\$128	\$51.2
Harrahs Mulvane					
Penn Wellington					
Marvel Wellington					
Dodge City	800	112	\$40.0	\$137	\$46.3
Subtotal Kansas Taxable	6,100		\$338.5	\$152	\$397.9
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$144.2	\$147	\$164.7
Total Kansas	8,793		\$482.7	\$150	\$562.6
memo: Northeast Zone	3,800		\$227.6	\$164	\$271.7
memo: Southeast Zone	1,500		\$70.9	\$130	\$79.9
memo: South Central Zone					
Argosy Riverside	1,969	97.2	\$118.6	\$165	\$129.5
IOC KC	1,523	78.9	\$59.7	\$107	\$64.2
Harrahs NKC	1,783	103.5	\$136.7	\$210	\$155.1
Ameristar KC	3,012	98.6	\$179.0	\$163	\$200.7
Sugar Creek					
Subtotal KCMO	8,287		\$494.1	\$163	\$549.6
Greater KC Total	12,087		\$721.6	\$164	\$821.3
Greater Joplin Total	5,742		\$184.0	\$88	\$199.1
Greater Wichita Total	3,632		\$107.2	\$81	\$110.6
Total Casino Spending:		to Kansas	to Others	Total KS	
from Kansas (\$mn)		\$373.0	\$242.2	\$615.3	
from Others (")		\$189.6			

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**Exhibit A-3: Gaming Revenue Projections (\$mn / 2007\$)
Harrah's "As Was" 2007 (with New Kansas Facilities)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$26.2	\$90	\$26.2
KCK Speedway	3,000	102	\$198.8	\$182	\$240.9
KCK Stateline					
KCK Middle					
Camptown	600	102	\$28.0	\$128	\$28.0
Penn Cherokee	900	102	\$41.3	\$126	\$49.9
Harrahs Mulvane	2,000	104	\$158.1	\$217	\$181.7
Penn Wellington					
Marvel Wellington					
Dodge City	800	112	\$35.7	\$122	\$40.6
Subtotal Kansas Taxable	8,100		\$488.1	\$165	\$567.3
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$138.2	\$141	\$156.1
Total Kansas	10,793		\$626.3	\$159	\$723.4
memo: Northeast Zone	3,800		\$225.0	\$162	\$267.1
memo: Southeast Zone	1,500		\$69.4	\$127	\$77.9
memo: South Central Zone	2,000		\$158.1	\$217	\$181.7
Argosy Riverside	1,969	97.2	\$117.6	\$164	\$128.3
IOC KC	1,523	78.9	\$59.6	\$107	\$64.1
Harrahs NKC	1,783	103.5	\$135.6	\$208	\$153.5
Ameristar KC	3,012	98.6	\$177.7	\$162	\$198.9
Sugar Creek					
Subtotal KCMO	8,287		\$490.5	\$162	\$544.8
Greater KC Total	12,087		\$715.5	\$162	\$811.8
Greater Joplin Total	5,742		\$180.5	\$86	\$195.0
Greater Wichita Total	5,632		\$234.5	\$114	\$260.6
Total Casino Spending:		to Kansas	to Others	Total KS	
from Kansas (\$mn)		\$524.7	\$189.4	\$714.1	
from Others (")		\$198.7			

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B. Baseline (Likely Future) Projections

Harrah's Mulvane

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July 16, 2008

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**Exhibit B-1: Gaming Revenue Projections (\$mn / 2007\$)
Likely Future / Baseline -- with New Facilities Elsewhere**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands					
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Penn Cherokee					
Harrahs Mulvane					
Penn Wellington					
Marvel Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	0		\$0.0		\$0.0
KCK 7th Street					
4 Northeast KS Natives	3,293	117	\$174.0	\$145	\$200.4
	-----		-----		-----
Total Kansas	3,293		\$174.0	\$145	\$200.4
memo: Northeast Zone					
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	97.2	\$162.2	\$226	\$179.8
IOC KC	1,330	80.9	\$75.1	\$155	\$81.6
Harrahs NKC	1,783	103.5	\$172.9	\$266	\$199.3
Ameristar KC	3,012	98.6	\$219.4	\$200	\$249.0
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,094		\$629.5	\$213	\$709.7
Greater KC Total	8,094		\$629.5	\$213	\$709.7
Greater Joplin Total	7,963		\$177.3	\$61	\$186.8
Greater Wichita Total	4,632		\$114.1	\$67	\$118.5

Total Casino Spending:

from Kansas (\$mn)

from Others (")

to Kansas

\$145.4

\$55.0

to Others

\$381.0

Total KS

\$526.5

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**Exhibit B-2: Gaming Revenue Projections (\$mn / 2007\$)
Likely Future / Baseline -- with New Facilities Elsewhere AND KS**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.5	\$87	\$25.5
KCK Speedway	3,000	102	\$193.5	\$177	\$236.9
KCK Stateline					
KCK Middle					
Camptown	600	102	\$24.6	\$112	\$24.6
Penn Cherokee	900	102	\$26.6	\$81	\$32.9
Harrahs Mulvane					
Penn Wellington					
Marvel Wellington					
Dodge City	800	112	\$38.3	\$131	\$44.5
Subtotal Kansas Taxable	6,100		\$308.5	\$139	\$364.4
KCK 7th Street	450	78	\$13.8	\$84	\$13.8
4 Northeast KS Natives	3,293	117	\$150.3	\$125	\$170.2
Total Kansas	9,843		\$472.6	\$132	\$548.4
memo: Northeast Zone	3,800		\$219.0	\$158	\$262.4
memo: Southeast Zone	1,500		\$51.2	\$94	\$57.5
memo: South Central Zone					
Argosy Riverside	1,969	97.2	\$114.4	\$159	\$125.2
IOC KC	1,330	80.9	\$56.3	\$116	\$60.8
Harrahs NKC	1,783	103.5	\$132.1	\$203	\$150.2
Ameristar KC	3,012	98.6	\$173.5	\$158	\$195.0
Sugar Creek					
Subtotal KCMO	8,094		\$476.3	\$161	\$531.1
Greater KC Total	12,344		\$709.0	\$157	\$807.3
Greater Joplin Total	9,463		\$200.1	\$58	\$215.5
Greater Wichita Total	4,632		\$110.1	\$65	\$113.8

Total Casino Spending:

from Kansas (\$mn)

from Others (")

to Kansas

to Others

Total KS

\$367.7

\$180.7

\$246.6

\$614.2

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Exhibit B-2A: Detail for Sources of Consumer Spending (\$000)
Baseline Before Any Casinos in South-Central Zone

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'i	Marvel Wel	Dodge
Number of Slots		6,100	800	3,000			600	900				800
Power Rating			95	102			102	102				112
Win/Slot/Day			\$87	\$177			\$112	\$81				\$131
Kansas	Tourists	\$17,162	\$455	\$7,804			\$994	\$1,479				\$6,430
Kansas	Locals	224,179	\$15,934	152,920			\$16,711	4,580				34,034
Kansas	Total	\$241,341	\$16,389	\$160,724	\$0	\$0	\$17,706	\$6,059	\$0	\$0	\$0	\$40,464
Missouri	Tourists	\$11,831	\$666	\$8,335			\$1,145	\$1,627				\$58
Missouri	Locals	93,174	\$8,162	62,487			\$4,887	17,638				0
Missouri	Total	\$105,004	\$8,827	\$70,822	\$0	\$0	\$6,032	\$19,265	\$0	\$0	\$0	\$58
Okla + Ark	Tourists	\$4,390	\$25	\$950			\$474	\$1,271				\$1,669
Okla + Ark	Locals	4,711	\$0	0			\$360	3,802				549
Okla + Ark	Total	\$9,101	\$25	\$950	\$0	\$0	\$835	\$5,073	\$0	\$0	\$0	\$2,218
Iowa		\$1,829	\$93	\$1,707	\$0	\$0	\$8	\$14	\$0	\$0	\$0	\$7
Nebraska		\$3,077	\$89	\$1,902	\$0	\$0	\$9	\$16	\$0	\$0	\$0	\$1,061
Other Near		\$1,623	\$28	\$846	\$0	\$0	\$20	\$54	\$0	\$0	\$0	\$675
Frontage Traffic		\$2,421						\$2,421				
Total All Sources		\$364,387	\$25,451	\$236,941	\$0	\$0	\$24,609	\$32,903	\$0	\$0	\$0	\$44,483
total	Tourists	\$42,323	\$1,355	\$21,535			\$2,650	\$6,882				\$9,900
total	locals	\$322,064	\$24,095	\$215,407			\$21,959	\$26,021				\$34,583

Note: Totals may not add due to rounding.

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**Exhibit B-2B: Detail for Visitation by Source
Baseline Before Any Casinos in South-Central Zone**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'i	Marvel Wel	Dodge
Number of Slots		6,100	800	3,000			600	900				800
Power Rating			95	102			102	102				112
Win/Slot/Day			\$87	\$177			\$112	\$81				\$131
Kansas	Tourists	201,669	6,020	82,923			13,327	19,328				80,070
Kansas	Locals	2,935,165	234,113	1,814,558	0	0	285,397	79,604	0	0	0	521,493
Kansas	Total	3,136,834	240,134	1,897,481	0	0	298,724	98,932	0	0	0	601,563
Missouri	Tourists	140,580	8,972	92,648			15,633	22,570				756
Missouri	Locals	1,268,105	125,258	776,642	0	0	78,934	287,271	0	0	0	0
Missouri	Total	1,408,685	134,231	869,289	0	0	94,567	309,842	0	0	0	756
Okla + Ark	Tourists	58,387	351	10,888			6,744	18,061				22,344
Okla + Ark	Locals	72,362	0	0	0	0	5,401	58,829	0	0	0	8,133
Oklahoma	Total	130,749	351	10,888	0	0	12,145	76,889	0	0	0	30,477
Iowa		20,324	1,244	18,690	0	0	102	192	0	0	0	96
Nebraska		35,554	1,174	20,623	0	0	116	211	0	0	0	13,429
Other Near		16,941	341	8,582	0	0	253	677	0	0	0	7,089
Frontage Traffic		29,331	0	0			0	29,331				0
Total All Sources		4,778,417	377,474	2,825,553	0	0	405,906	516,074	0	0	0	653,410
total	Tourists	502,785	18,102	234,354			36,175	90,370				123,784
total	locals	4,275,633	359,372	2,591,200			369,732	425,704				529,626
Spending Per Visitor		\$76	\$67	\$84			\$61	\$64				\$68

Note: Totals may not add due to rounding.

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**Exhibit B-3: Gaming Revenue Projections (\$mn / 2007\$)
Harrah's Mulvane Baseline**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.3	\$87	\$25.3
KCK Speedway	3,000	102	\$191.8	\$175	\$233.4
KCK Stateline					
KCK Middle					
Camptown	600	102	\$24.1	\$110	\$24.1
Penn Cherokee	900	102	\$26.1	\$79	\$32.0
Harrahs Mulvane	2,000	104	\$151.3	\$207	\$174.2
Penn Wellington					
Marvel Wellington					
Dodge City	800	112	\$35.1	\$120	\$40.0
Subtotal Kansas Taxable	8,100		\$453.8	\$153	\$529.1
KCK 7th Street	450	78	\$13.8	\$84	\$13.8
4 Northeast KS Natives	3,293	117	\$145.5	\$121	\$163.2
Total Kansas	11,843		\$613.0	\$142	\$706.0
memo: Northeast Zone	3,800		\$217.2	\$157	\$258.8
memo: Southeast Zone	1,500		\$50.2	\$92	\$56.1
memo: South Central Zone	2,000		\$151.3	\$207	\$174.2
Argosy Riverside	1,969	97.2	\$113.7	\$158	\$124.3
IOC KC	1,330	80.9	\$56.2	\$116	\$60.7
Harrahs NKC	1,783	103.5	\$131.2	\$202	\$149.0
Ameristar KC	3,012	98.6	\$172.6	\$157	\$193.6
Sugar Creek					
Subtotal KCMO	8,094		\$473.8	\$160	\$527.6
Greater KC Total	12,344		\$704.7	\$156	\$800.1
Greater Joplin Total	9,463		\$195.9	\$57	\$210.5
Greater Wichita Total	6,632		\$231.4	\$96	\$257.1
Total Casino Spending:		to Kansas	to Others	Total KS	
from Kansas (\$mn)		\$517.2	\$195.9	\$713.1	
from Others (")		\$188.9			

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Exhibit B-3A: Detail for Sources of Consumer Spending (\$000)
Harrah's Mulvane Baseline

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'i	Marvel Wel	Dodge
Number of Slots		8,100	800	3,000			600	900	2,000			800
Power Rating			95	102			102	102	104			112
Win/Slot/Day			\$87	\$175			\$110	\$79	\$204			\$120
Kansas	Tourists	\$15,580	\$376	\$4,565			\$594	\$758	\$5,640			\$3,647
Kansas	Locals	382,137	\$15,915	152,768			\$16,647	4,533	159,710			32,564
Kansas	Total	\$397,717	\$16,292	\$157,333	\$0	\$0	\$17,241	\$5,291	\$165,349	\$0	\$0	\$36,211
Missouri	Tourists	\$12,867	\$663	\$8,300			\$1,140	\$1,619	\$1,086			\$58
Missouri	Locals	93,042	\$8,157	62,456			\$4,853	17,575	0			0
Missouri	Total	\$105,909	\$8,821	\$70,756	\$0	\$0	\$5,994	\$19,194	\$1,086	\$0	\$0	\$58
Okla + Ark	Tourists	\$6,953	\$25	\$934			\$474	\$1,260	\$2,728			\$1,533
Okla + Ark	Locals	5,876	\$0	0			\$360	3,790	1,231			496
Okla + Ark	Total	\$12,829	\$25	\$934	\$0	\$0	\$833	\$5,050	\$3,958	\$0	\$0	\$2,029
Iowa		\$1,865	\$93	\$1,706	\$0	\$0	\$8	\$14	\$36	\$0	\$0	\$7
Nebraska		\$3,699	\$88	\$1,883	\$0	\$0	\$9	\$15	\$666	\$0	\$0	\$1,038
Other Near		\$1,762	\$28	\$845	\$0	\$0	\$20	\$54	\$146	\$0	\$0	\$668
Frontage Traffic		\$5,352						\$2,421	\$2,931			
Total All Sources		\$529,122	\$25,346	\$233,448	\$0	\$0	\$24,105	\$32,040	\$174,172	\$0	\$0	\$40,011
total Tourists		\$48,067	\$1,274	\$18,224			\$2,245	\$6,141	\$13,232			\$6,951
total locals		\$481,055	\$24,073	\$215,224			\$21,860	\$25,898	\$160,940			\$33,060

Note: Totals may not add due to rounding.

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**Exhibit B-3B: Detail for Visitation by Source
Harrah's Mulvane Baseline**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harhrs Mul	Penn Well'i	Marvel Wel	Dodge
Number of Slots		8,100	800	3,000			600	900	2,000			800
Power Rating			95	102			102	102	104			112
Win/Slot/Day			\$87	\$175			\$110	\$79	\$204			\$120
Kansas	Tourists	185,643	4,983	49,743			7,991	10,297	65,674			46,955
Kansas	Locals	5,063,529	234,019	1,818,223	0	0	285,443	79,116	2,137,508	0	0	509,219
Kansas	Total	5,249,172	239,002	1,867,966	0	0	293,434	89,414	2,203,182	0	0	556,174
Missouri	Tourists	153,276	8,947	92,541			15,622	22,515	12,889			763
Missouri	Locals	1,269,792	125,290	778,753	0	0	78,687	287,062	0	0	0	0
Missouri	Total	1,423,068	134,237	871,294	0	0	94,309	309,577	12,889	0	0	763
Okla + Ark	Tourists	89,976	350	10,751			6,755	17,965	33,227			20,928
Okla + Ark	Locals	87,769	0	0	0	0	5,412	58,811	16,068	0	0	7,477
Oklahoma	Total	177,745	350	10,751	0	0	12,167	76,776	49,295	0	0	28,405
Iowa		20,796	1,245	18,740	0	0	102	192	419	0	0	98
Nebraska		43,028	1,165	20,473	0	0	115	209	7,741	0	0	13,325
Other Near		18,474	341	8,601	0	0	253	678	1,503	0	0	7,098
Frontage Traffic		60,599	0	0			0	29,388	31,210			0
Total All Sources		6,992,881	376,340	2,797,825	0	0	400,381	506,234	2,306,238	0	0	605,863
total	Tourists	571,792	17,031	200,849			30,839	81,244	152,663			89,166
total	locals	6,421,089	359,308	2,596,976			369,543	424,990	2,153,576			516,697
Spending Per Visitor		\$76	\$67	\$83			\$60	\$63	\$76			\$66

Note: Totals may not add due to rounding.

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C. Comparative Projections

Harrah's Mulvane

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**Exhibit C-1: Gaming Revenue Projections (\$mn / 2007\$)
Harrah's Mulvane at Standard Size / Baseline Competition**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.3	\$87	\$25.3
KCK Speedway	3,000	102	\$191.8	\$175	\$233.4
KCK Stateline					
KCK Middle					
Camptown	600	102	\$24.1	\$110	\$24.1
Penn Cherokee	900	102	\$26.1	\$79	\$32.0
Harrahs Mulvane	2,000	104	\$151.3	\$207	\$174.2
Penn Wellington					
Marvel Wellington					
Dodge City	800	112	\$35.1	\$120	\$40.0
Subtotal Kansas Taxable	8,100		\$453.8	\$153	\$529.1
KCK 7th Street	450	78	\$13.8	\$84	\$13.8
4 Northeast KS Natives	3,293	117	\$145.5	\$121	\$163.2
Total Kansas	11,843		\$613.0	\$142	\$706.0
memo: Northeast Zone	3,800		\$217.2	\$157	\$258.8
memo: Southeast Zone	1,500		\$50.2	\$92	\$56.1
memo: South Central Zone	2,000		\$151.3	\$207	\$174.2
Argosy Riverside	1,969	97.2	\$113.7	\$158	\$124.3
IOC KC	1,330	80.9	\$56.2	\$116	\$60.7
Harrahs NKC	1,783	103.5	\$131.2	\$202	\$149.0
Ameristar KC	3,012	98.6	\$172.6	\$157	\$193.6
Sugar Creek					
Subtotal KCMO	8,094		\$473.8	\$160	\$527.6
Greater KC Total	12,344		\$704.7	\$156	\$800.1
Greater Joplin Total	9,463		\$195.9	\$57	\$210.5
Greater Wichita Total	6,632		\$231.4	\$96	\$257.1
Total Casino Spending:		to Kansas	to Others	Total KS	
from Kansas (\$mn)		\$517.2	\$195.9	\$713.1	
from Others (")		\$188.9			

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**Exhibit C-2: Gaming Revenue Projections (\$mn / 2007\$)
Penn Wellington at Standard Size / Baseline Competition**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.3	\$87	\$25.3
KCK Speedway	3,000	102	\$191.9	\$175	\$233.6
KCK Stateline					
KCK Middle					
Camptown	600	102	\$24.1	\$110	\$24.1
Penn Cherokee	900	102	\$26.1	\$79	\$32.0
Harrahs Mulvane					
Penn Wellington	2,000	110	\$117.2	\$161	\$134.7
Marvel Wellington					
Dodge City	800	112	\$34.8	\$119	\$39.8
Subtotal Kansas Taxable	8,100		\$419.5	\$142	\$489.7
KCK 7th Street	450	78	\$13.8	\$84	\$13.8
4 Northeast KS Natives	3,293	117	\$145.5	\$121	\$163.3
Total Kansas	11,843		\$578.7	\$134	\$666.7
memo: Northeast Zone	3,800		\$217.2	\$157	\$259.0
memo: Southeast Zone	1,500		\$50.2	\$92	\$56.2
memo: South Central Zone	2,000		\$117.2	\$161	\$134.7
Argosy Riverside	1,969	97.2	\$113.7	\$158	\$124.3
IOC KC	1,330	80.9	\$56.2	\$116	\$60.7
Harrahs NKC	1,783	103.5	\$131.2	\$202	\$149.0
Ameristar KC	3,012	98.6	\$172.6	\$157	\$193.7
Sugar Creek					
Subtotal KCMO	8,094		\$473.8	\$160	\$527.7
Greater KC Total	12,344		\$704.8	\$156	\$800.4
Greater Joplin Total	9,463		\$195.9	\$57	\$210.5
Greater Wichita Total	6,632		\$197.3	\$82	\$217.5
Total Casino Spending:		to Kansas	to Others	Total KS	
from Kansas (\$mn)		\$471.7	\$198.1	\$669.7	
from Others (")		\$195.1			

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**Exhibit C-3: Gaming Revenue Projections (\$mn / 2007\$)
Marvel Wellington at Standard Size / Baseline Competition**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.3	\$87	\$25.3
KCK Speedway	3,000	102	\$191.9	\$175	\$233.7
KCK Stateline					
KCK Middle					
Camptown	600	102	\$24.1	\$110	\$24.1
Penn Cherokee	900	102	\$26.1	\$79	\$32.1
Harrahs Mulvane					
Penn Wellington					
Marvel Wellington	2,000	110	\$111.5	\$153	\$128.3
Dodge City	800	112	\$34.9	\$120	\$39.9
	-----		-----		-----
Subtotal Kansas Taxable	8,100		\$413.9	\$140	\$483.5
KCK 7th Street	450	78	\$13.8	\$84	\$13.8
4 Northeast KS Natives	3,293	117	\$145.6	\$121	\$163.5
	-----		-----		-----
Total Kansas	11,843		\$573.3	\$133	\$660.7
memo: Northeast Zone	3,800		\$217.3	\$157	\$259.0
memo: Southeast Zone	1,500		\$50.2	\$92	\$56.2
memo: South Central Zone	2,000		\$111.5	\$153	\$128.3
Argosy Riverside	1,969	97.2	\$113.7	\$158	\$124.4
IOC KC	1,330	80.9	\$56.2	\$116	\$60.7
Harrahs NKC	1,783	103.5	\$131.3	\$202	\$149.0
Ameristar KC	3,012	98.6	\$172.6	\$157	\$193.7
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,094		\$473.8	\$160	\$527.8
Greater KC Total	12,344		\$704.9	\$156	\$800.5
Greater Joplin Total	9,463		\$196.0	\$57	\$210.6
Greater Wichita Total	6,632		\$192.4	\$79	\$212.0
Total Casino Spending:		to Kansas	to Others	Total KS	
from Kansas (\$mn)		\$465.8	\$199.4	\$665.2	
from Others (")		\$194.9			

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Exhibit C-4: Gaming Revenue Projections (\$mn / 2007\$)
Summary: South-Central Proponents at Standard Size

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Harrahs Mulvane	2,000	104	\$151.3	\$207	\$174.2
Penn Wellington	2,000	110	\$117.2	\$161	\$134.7
Marvel Wellington	2,000	110	\$111.5	\$153	\$128.3

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Exhibit C-5: Gaming Revenue Projections (\$mn / 2007\$)
Harrah's Slots and Tables Match Harrah's Projections

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.2	\$86	\$25.2
KCK Speedway	3,000	102	\$190.8	\$174	\$232.3
KCK Stateline					
KCK Middle					
Camptown	600	102	\$23.8	\$109	\$23.8
Penn Cherokee	900	102	\$25.8	\$79	\$31.8
Harrahs Mulvane	2,000	123	\$210.0	\$288	\$234.2 *
Penn Wellington					
Marvel Wellington					
Dodge City	800	112	\$32.6	\$112	\$37.4
Subtotal Kansas Taxable	8,100		\$508.2	\$172	\$584.8
KCK 7th Street	450	78	\$13.7	\$84	\$13.7
4 Northeast KS Natives	3,293	117	\$142.0	\$118	\$159.6
Total Kansas	11,843		\$664.0	\$154	\$758.2
memo: Northeast Zone	3,800		\$216.0	\$156	\$257.6
memo: Southeast Zone	1,500		\$49.6	\$91	\$55.6
memo: South Central Zone	2,000		\$210.0	\$288	\$234.2
Argosy Riverside	1,969	97.2	\$113.3	\$158	\$123.9
IOC KC	1,330	80.9	\$56.1	\$116	\$60.6
Harrahs NKC	1,783	103.5	\$130.7	\$201	\$148.4
Ameristar KC	3,012	98.6	\$172.0	\$156	\$193.0
Sugar Creek					
Subtotal KCMO	8,094		\$472.1	\$160	\$525.8
Greater KC Total	12,344		\$701.8	\$156	\$797.2
Greater Joplin Total	9,463		\$193.7	\$56	\$208.3
Greater Wichita Total	6,632		\$283.0	\$117	\$310.0
Total Casino Spending:		to Kansas	to Others	Total KS	
from Kansas (\$mn)		\$560.8	\$183.6	\$744.4	
from Others (")		\$197.4			

* Equates to Harrah's projection of \$271.6mn in 2013 in then-year dollars (not inc. \$2mn poker)

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D. "Low" Projections
Harrah's Mulvane

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**Exhibit D: Gaming Revenue Projections (\$mn / 2007\$)
Harrah's Mulvane "Low"**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.3	\$87	\$25.3
KCK Speedway	3,000	102	\$191.3	\$175	\$232.9
KCK Stateline					
KCK Middle					
Camptown	600	102	\$23.0	\$105	\$23.0
Penn Cherokee	900	102	\$23.2	\$71	\$28.5
Harrahs Mulvane	2,000	98	\$129.1	\$177	\$148.4
Penn Wellington					
Marvel Wellington					
Dodge City	800	112	\$35.1	\$120	\$40.1
Subtotal Kansas Taxable	8,100		\$427.0	\$144	\$498.1
KCK 7th Street	450	78	\$13.7	\$84	\$13.7
4 Northeast KS Natives	3,293	117	\$145.0	\$121	\$162.8
Total Kansas	11,843		\$585.8	\$136	\$674.6
memo: Northeast Zone	3,800		\$216.6	\$156	\$258.1
memo: Southeast Zone	1,500		\$46.2	\$84	\$51.5
memo: South Central Zone	2,000		\$129.1	\$177	\$148.4
Argosy Riverside	1,969	97.2	\$113.5	\$158	\$124.0
IOC KC	1,330	80.9	\$56.1	\$116	\$60.6
Harrahs NKC	1,783	103.5	\$130.9	\$201	\$148.6
Ameristar KC	3,012	98.6	\$172.1	\$157	\$193.1
Sugar Creek					
Subtotal KCMO	8,094		\$472.6	\$160	\$526.3
Greater KC Total	12,344		\$702.9	\$156	\$798.2
Greater Joplin Total	9,963		\$198.6	\$55	\$213.3
Greater Wichita Total	8,332		\$222.8	\$73	\$245.9
Total Casino Spending:		to Kansas	to Others	Total KS	
from Kansas (\$mn)		\$492.4	\$211.0	\$703.4	
from Others (")		\$182.2			

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E. "High" Projections
Harrah's Mulvane

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**Exhibit E: Gaming Revenue Projections (\$mn / 2007\$)
Harrah's Mulvane "High"**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.3	\$87	\$25.3
KCK Speedway	3,000	102	\$191.5	\$175	\$233.0
KCK Stateline					
KCK Middle					
Camptown	600	102	\$24.0	\$110	\$24.0
Penn Cherokee	900	102	\$26.0	\$79	\$31.9
Harrahs Mulvane	2,000	110	\$167.7	\$230	\$194.0
Penn Wellington					
Marvel Wellington					
Dodge City	800	112	\$34.4	\$118	\$39.2
Subtotal Kansas Taxable	8,100		\$469.1	\$159	\$547.5
KCK 7th Street	450	78	\$13.8	\$84	\$13.8
4 Northeast KS Natives	3,293	117	\$144.5	\$120	\$162.0
Total Kansas	11,843		\$627.3	\$145	\$723.2
memo: Northeast Zone	3,800		\$216.9	\$156	\$258.3
memo: Southeast Zone	1,500		\$50.0	\$91	\$56.0
memo: South Central Zone	2,000		\$167.7	\$230	\$194.0
Argosy Riverside	1,969	97.2	\$113.6	\$158	\$124.2
IOC KC	1,330	80.9	\$56.2	\$116	\$60.6
Harrahs NKC	1,783	103.5	\$131.1	\$201	\$148.8
Ameristar KC	3,012	98.6	\$172.4	\$157	\$193.4
Sugar Creek					
Subtotal KCMO	8,094		\$473.3	\$160	\$527.0
Greater KC Total	12,344		\$703.9	\$156	\$799.1
Greater Joplin Total	9,463		\$195.3	\$57	\$209.8
Greater Wichita Total	6,632		\$245.5	\$101	\$274.5
Total Casino Spending:		to Kansas	to Others	Total KS	
from Kansas (\$mn)		\$531.9	\$191.6	\$723.6	
from Others (")		\$191.3			

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Detail for Slots
Harrah's Mulvane

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A. "As Was" Projections / Slots

Harrah's Mulvane

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Exhibit A-1: Slot Analysis in Brief (\$mn / 2007\$)
"As Was" 2007 -- Before Any New Casinos Anywhere

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands				
KCK Speedway				
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee				
Harrahs Mulvane				
Penn Wellington				
Marvel Wellington				
Dodge City				
	-----		-----	
Subtotal Kansas Taxable	0		\$0.0	
KCK 7th Street				
4 Northeast KS Natives	2,693	117	\$167.8	\$171
	-----		-----	
Total Kansas	2,693		\$167.8	\$171
memo: Northeast Zone				
memo: Southeast Zone				
memo: South Central Zone				
Argosy Riverside	1,969	97.2	\$164.2	\$228
IOC KC	1,523	78.9	\$77.3	\$139
Harrahs NKC	1,783	103.5	\$175.4	\$270
Ameristar KC	3,012	98.6	\$222.5	\$202
Sugar Creek				
	-----		-----	
Subtotal KCMO	8,287		\$639.4	\$211
Greater KC Total	8,287		\$639.4	\$211
Greater Joplin Total	4,242		\$138.8	\$90
Greater Wichita Total	3,632		\$112.3	\$85
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$124.5	\$338.8	\$463.3
from Others (")		\$43.3		

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Exhibit A-2: Slot Projections (\$mn / 2007\$)
"As Was" 2007 -- w Potential New Kansas Facilities Elsewhere

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$26.4	\$90
KCK Speedway	3,000	102	\$201.2	\$184
KCK Stateline				
KCK Middle				
Camptown	600	102	\$28.8	\$131
Penn Cherokee	900	102	\$42.2	\$128
Harrahs Mulvane				
Penn Wellington				
Marvel Wellington				
Dodge City	800	112	\$40.0	\$137
Subtotal Kansas Taxable	6,100		\$338.5	\$152
KCK 7th Street				
4 Northeast KS Natives	2,693	117	\$144.2	\$147
Total Kansas	8,793		\$482.7	\$150
memo: Northeast Zone	3,800		\$227.6	\$164
memo: Southeast Zone	1,500		\$70.9	\$130
memo: South Central Zone				
Argosy Riverside	1,969	97.2	\$118.6	\$165
IOC KC	1,523	78.9	\$59.7	\$107
Harrahs NKC	1,783	103.5	\$136.7	\$210
Ameristar KC	3,012	98.6	\$179.0	\$163
Sugar Creek				
Subtotal KCMO	8,287		\$494.1	\$163
Greater KC Total	12,087		\$721.6	\$164
Greater Joplin Total	5,742		\$184.0	\$88
Greater Wichita Total	3,632		\$107.2	\$81
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$322.8	\$223.0	\$545.7
from Others (")		\$160.0		

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**Exhibit A-3: Slot Projections (\$mn / 2007\$)
Harrah's Mulvane "As Was" 2007 (with New Kansas Facilities)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$26.2	\$90
KCK Speedway	3,000	102	\$198.8	\$182
KCK Stateline				
KCK Middle				
Camptown	600	102	\$28.0	\$128
Penn Cherokee	900	102	\$41.3	\$126
Harrahs Mulvane	2,000	104	\$158.1	\$217
Penn Wellington				
Marvel Wellington				
Dodge City	800	112	\$35.7	\$122
Subtotal Kansas Taxable	8,100		\$488.1	\$165
KCK 7th Street				
4 Northeast KS Natives	2,693	117	\$138.2	\$141
Total Kansas	10,793		\$626.3	\$159
memo: Northeast Zone	3,800		\$225.0	\$162
memo: Southeast Zone	1,500		\$69.4	\$127
memo: South Central Zone	2,000		\$158.1	\$217
Argosy Riverside	1,969	97.2	\$117.6	\$164
IOC KC	1,523	78.9	\$59.6	\$107
Harrahs NKC	1,783	103.5	\$135.6	\$208
Ameristar KC	3,012	98.6	\$177.7	\$162
Sugar Creek				
Subtotal KCMO	8,287		\$490.5	\$162
Greater KC Total	12,087		\$715.5	\$162
Greater Joplin Total	5,742		\$180.5	\$86
Greater Wichita Total	5,632		\$234.5	\$114
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$459.2	\$174.5	\$633.7
from Others (")		\$167.1		

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B. Baseline (Likely Future) Projections
Harrah's Mulvane / Slots

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July 16, 2008

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**Exhibit B-1: Slot Projections (\$mn / 2007\$)
Likely Future / Baseline -- with New Facilities Elsewhere**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands				
KCK Speedway				
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee				
Harrahs Mulvane				
Penn Wellington				
Marvel Wellington				
Dodge City				
	-----		-----	
Subtotal Kansas Taxable	0		\$0.0	
KCK 7th Street				
4 Northeast KS Natives	3,293	117	\$174.0	\$145
	-----		-----	
Total Kansas	3,293		\$174.0	\$145
memo: Northeast Zone				
memo: Southeast Zone				
memo: South Central Zone				
Argosy Riverside	1,969	97.2	\$162.2	\$226
IOC KC	1,330	80.9	\$75.1	\$155
Harrahs NKC	1,783	103.5	\$172.9	\$266
Ameristar KC	3,012	98.6	\$219.4	\$200
Sugar Creek				
	-----		-----	
Subtotal KCMO	8,094		\$629.5	\$213
Greater KC Total	8,094		\$629.5	\$213
Greater Joplin Total	7,963		\$177.3	\$61
Greater Wichita Total	4,632		\$114.1	\$67
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$125.6	\$341.4	\$467.0
from Others (")		\$48.5		

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Exhibit B-2: Slot Projections (\$mn / 2007\$)
Likely Future / Baseline -- with New Facilities Elsewhere AND KS

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$25.5	\$87
KCK Speedway	3,000	102	\$193.5	\$177
KCK Stateline				
KCK Middle				
Camptown	600	102	\$24.6	\$112
Penn Cherokee	900	102	\$26.6	\$81
Harrahs Mulvane				
Penn Wellington				
Marvel Wellington				
Dodge City	800	112	\$38.3	\$131
	-----		-----	
Subtotal Kansas Taxable	6,100		\$308.5	\$139
KCK 7th Street	450	78	\$13.8	\$84
4 Northeast KS Natives	3,293	117	\$150.3	\$125
	-----		-----	
Total Kansas	9,843		\$472.6	\$132
memo: Northeast Zone	3,800		\$219.0	\$158
memo: Southeast Zone	1,500		\$51.2	\$94
memo: South Central Zone				
Argosy Riverside	1,969	97.2	\$114.4	\$159
IOC KC	1,330	80.9	\$56.3	\$116
Harrahs NKC	1,783	103.5	\$132.1	\$203
Ameristar KC	3,012	98.6	\$173.5	\$158
Sugar Creek				
	-----		-----	
Subtotal KCMO	8,094		\$476.3	\$161
Greater KC Total	12,344		\$709.0	\$157
Greater Joplin Total	9,463		\$200.1	\$58
Greater Wichita Total	4,632		\$110.1	\$65
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$318.7	\$225.9	\$544.7
from Others (")		\$153.9		

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Exhibit B-2A: Detail for Sources of Consumer Slot Spending (\$000)
Baseline Before Any Casinos in South-Central Zone

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'i	Marvel Wel	Dodge
Number of Slots		6,100	800	3,000			600	900				800
Power Rating			95	102			102	102				112
Win/Slot/Day			\$87	\$177			\$112	\$81				\$131
Kansas	Tourists	\$12,668	\$455	\$4,992			\$994	\$1,119				\$5,107
Kansas	Locals	194,168	\$15,934	\$127,789			\$16,711	\$3,610				\$30,124
Kansas	Total	\$206,836	\$16,389	\$132,781	\$0	\$0	\$17,706	\$4,729	\$0	\$0	\$0	\$35,231
Missouri	Tourists	\$9,733	\$666	\$6,423			\$1,145	\$1,448				\$52
Missouri	Locals	77,649	\$8,162	\$50,347			\$4,887	\$14,254				\$0
Missouri	Total	\$87,382	\$8,827	\$56,769	\$0	\$0	\$6,032	\$15,702	\$0	\$0	\$0	\$52
Okla + Ark	Tourists	\$3,448	\$25	\$614			\$474	\$1,000				\$1,334
Okla + Ark	Locals	3,744	\$0	\$0			\$360	\$2,898				\$485
Okla + Ark	Total	\$7,192	\$25	\$614	\$0	\$0	\$835	\$3,899	\$0	\$0	\$0	\$1,820
Iowa		\$1,428	\$93	\$1,308	\$0	\$0	\$8	\$12	\$0	\$0	\$0	\$7
Nebraska		\$2,446	\$89	\$1,421	\$0	\$0	\$9	\$14	\$0	\$0	\$0	\$914
Other Near		\$1,067	\$28	\$662	\$0	\$0	\$20	\$50	\$0	\$0	\$0	\$307
Frontage Traffic		\$2,201						\$2,201				
Total All Sources		\$308,545	\$25,451	\$193,548	\$0	\$0	\$24,609	\$26,607	\$0	\$0	\$0	\$38,332
total	Tourists	\$32,984	\$1,355	\$15,412			\$2,650	\$5,844				\$7,722
total	locals	\$275,561	\$24,095	\$178,136			\$21,959	\$20,762				\$30,610

Note: Totals may not add due to rounding.

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**Exhibit B-3: Projection in Brief (\$mn / 2007\$)
Harrah's Mulvane Slots Baseline**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$25.3	\$87
KCK Speedway	3,000	102	\$191.8	\$175
KCK Stateline				
KCK Middle				
Camptown	600	102	\$24.1	\$110
Penn Cherokee	900	102	\$26.1	\$79
Harrahs Mulvane	2,000	104	\$151.3	\$207
Penn Wellington				
Marvel Wellington				
Dodge City	800	112	\$35.1	\$120
Subtotal Kansas Taxable	8,100		\$453.8	\$153
KCK 7th Street	450	78	\$13.8	\$84
4 Northeast KS Natives	3,293	117	\$145.5	\$121
Total Kansas	11,843		\$613.0	\$142
memo: Northeast Zone	3,800		\$217.2	\$157
memo: Southeast Zone	1,500		\$50.2	\$92
memo: South Central Zone	2,000		\$151.3	\$207
Argosy Riverside	1,969	97.2	\$113.7	\$158
IOC KC	1,330	80.9	\$56.2	\$116
Harrahs NKC	1,783	103.5	\$131.2	\$202
Ameristar KC	3,012	98.6	\$172.6	\$157
Sugar Creek				
Subtotal KCMO	8,094		\$473.8	\$160
Greater KC Total	12,344		\$704.7	\$156
Greater Joplin Total	9,463		\$195.9	\$57
Greater Wichita Total	6,632		\$231.4	\$96
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$452.6	\$180.1	\$632.7
from Others (")		\$160.4		

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Exhibit B-3A: Detail for Sources of Consumer Slot Spending (\$000)
Harrah's Mulvane Slots Baseline

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrah's Mul	Penn Well's	Marvel Wel	Dodge
Number of Slots		8,100	800	3,000			600	900	2,000			800
Power Rating			95	102			102	102	104			112
Win/Slot/Day			\$87	\$175			\$110	\$79	\$204			\$120
Kansas	Tourists	\$13,131	\$376	\$3,466			\$594	\$672	\$4,832			\$3,190
Kansas	Locals	332,280	\$15,915	\$127,666			\$16,647	\$3,588	\$139,546			\$28,919
Kansas	Total	\$345,411	\$16,292	\$131,131	\$0	\$0	\$17,241	\$4,260	\$144,378	\$0	\$0	\$32,109
Missouri	Tourists	\$10,620	\$663	\$6,400			\$1,140	\$1,442	\$923			\$52
Missouri	Locals	77,543	\$8,157	\$50,322			\$4,853	\$14,210	\$0			\$0
Missouri	Total	\$88,163	\$8,821	\$56,722	\$0	\$0	\$5,994	\$15,652	\$923	\$0	\$0	\$52
Okla + Ark	Tourists	\$5,258	\$25	\$613			\$474	\$999	\$1,877			\$1,271
Okla + Ark	Locals	4,499	\$0	\$0			\$360	\$2,894	\$802			\$443
Okla + Ark	Total	\$9,757	\$25	\$613	\$0	\$0	\$833	\$3,894	\$2,678	\$0	\$0	\$1,714
Iowa		\$1,459	\$93	\$1,308	\$0	\$0	\$8	\$12	\$31	\$0	\$0	\$7
Nebraska		\$2,976	\$88	\$1,408	\$0	\$0	\$9	\$13	\$563	\$0	\$0	\$896
Other Near		\$1,152	\$28	\$662	\$0	\$0	\$20	\$50	\$87	\$0	\$0	\$306
Frontage Traffic		\$4,866						\$2,201	\$2,665			
Total All Sources		\$453,775	\$25,346	\$191,835	\$0	\$0	\$24,105	\$26,082	\$151,324	\$0	\$0	\$35,083
total	Tourists	\$39,453	\$1,274	\$13,847			\$2,245	\$5,389	\$10,976			\$5,721
total	locals	\$414,322	\$24,073	\$177,988			\$21,860	\$20,693	\$140,347			\$29,361

Note: Totals may not add due to rounding.

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C. Comparative Projections / Slots

Harrah's Mulvane

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July 16, 2008

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Exhibit C-1: Slot Projections (\$mn / 2007\$)
Harrah's Mulvane at Standard Size / Baseline Competition

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$25.3	\$87
KCK Speedway	3,000	102	\$191.8	\$175
KCK Stateline				
KCK Middle				
Camptown	600	102	\$24.1	\$110
Penn Cherokee	900	102	\$26.1	\$79
Harrahs Mulvane	2,000	104	\$151.3	\$207
Penn Wellington				
Marvel Wellington				
Dodge City	800	112	\$35.1	\$120
Subtotal Kansas Taxable	8,100		\$453.8	\$153
KCK 7th Street	450	78	\$13.8	\$84
4 Northeast KS Natives	3,293	117	\$145.5	\$121
Total Kansas	11,843		\$613.0	\$142
memo: Northeast Zone	3,800		\$217.2	\$157
memo: Southeast Zone	1,500		\$50.2	\$92
memo: South Central Zone	2,000		\$151.3	\$207
Argosy Riverside	1,969	97.2	\$113.7	\$158
IOC KC	1,330	80.9	\$56.2	\$116
Harrahs NKC	1,783	103.5	\$131.2	\$202
Ameristar KC	3,012	98.6	\$172.6	\$157
Sugar Creek				
Subtotal KCMO	8,094		\$473.8	\$160
Greater KC Total	12,344		\$704.7	\$156
Greater Joplin Total	9,463		\$195.9	\$57
Greater Wichita Total	6,632		\$231.4	\$96
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$452.6	\$180.1	\$632.7
from Others (")		\$160.4		

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Exhibit C-2: Slot Projections (\$mn / 2007\$)
Penn Wellington at Standard Size / Baseline Competition

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$25.3	\$87
KCK Speedway	3,000	102	\$191.9	\$175
KCK Stateline				
KCK Middle				
Camptown	600	102	\$24.1	\$110
Penn Cherokee	900	102	\$26.1	\$79
Harrahs Mulvane				
Penn Wellington	2,000	110	\$117.2	\$161
Marvel Wellington				
Dodge City	800	112	\$34.8	\$119
Subtotal Kansas Taxable	8,100		\$419.5	\$142
KCK 7th Street	450	78	\$13.8	\$84
4 Northeast KS Natives	3,293	117	\$145.5	\$121
Total Kansas	11,843		\$578.7	\$134
memo: Northeast Zone	3,800		\$217.2	\$157
memo: Southeast Zone	1,500		\$50.2	\$92
memo: South Central Zone	2,000		\$117.2	\$161
Argosy Riverside	1,969	97.2	\$113.7	\$158
IOC KC	1,330	80.9	\$56.2	\$116
Harrahs NKC	1,783	103.5	\$131.2	\$202
Ameristar KC	3,012	98.6	\$172.6	\$157
Sugar Creek				
Subtotal KCMO	8,094		\$473.8	\$160
Greater KC Total	12,344		\$704.8	\$156
Greater Joplin Total	9,463		\$195.9	\$57
Greater Wichita Total	6,632		\$197.3	\$82
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$412.8	\$182.1	\$594.9
from Others (")		\$165.9		

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Exhibit C-3: Slot Projections (\$mn / 2007\$)
Marvel Wellington at Standard Size / Baseline Competition

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$25.3	\$87
KCK Speedway	3,000	102	\$191.9	\$175
KCK Stateline				
KCK Middle				
Camptown	600	102	\$24.1	\$110
Penn Cherokee	900	102	\$26.1	\$79
Harrahs Mulvane				
Penn Wellington				
Marvel Wellington	2,000	110	\$111.5	\$153
Dodge City	800	112	\$34.9	\$120
Subtotal Kansas Taxable	8,100		\$413.9	\$140
KCK 7th Street	450	78	\$13.8	\$84
4 Northeast KS Natives	3,293	117	\$145.6	\$121
Total Kansas	11,843		\$573.3	\$133
memo: Northeast Zone	3,800		\$217.3	\$157
memo: Southeast Zone	1,500		\$50.2	\$92
memo: South Central Zone	2,000		\$111.5	\$153
Argosy Riverside	1,969	97.2	\$113.7	\$158
IOC KC	1,330	80.9	\$56.2	\$116
Harrahs NKC	1,783	103.5	\$131.3	\$202
Ameristar KC	3,012	98.6	\$172.6	\$157
Sugar Creek				
Subtotal KCMO	8,094		\$473.8	\$160
Greater KC Total	12,344		\$704.9	\$156
Greater Joplin Total	9,463		\$196.0	\$57
Greater Wichita Total	6,632		\$192.4	\$79
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$407.5	\$183.4	\$590.8
from Others (")		\$165.8		

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Exhibit C-4: Slot Projections (\$mn / 2007\$)
Summary: South-Central Proponents at Standard Size

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Harrahs Mulvane	2,000	104	\$151.3	\$207
Penn Wellington	2,000	110	\$117.2	\$161
Marvel Wellington	2,000	110	\$111.5	\$153

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Exhibit C-5: Slot Projections (\$mn / 2007\$)
Harrah's Mulvane Slots Match Harrah's Projections

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$25.2	\$86
KCK Speedway	3,000	102	\$190.8	\$174
KCK Stateline				
KCK Middle				
Camptown	600	102	\$23.8	\$109
Penn Cherokee	900	102	\$25.8	\$79
Harrahs Mulvane	2,000	123	\$210.0 *	\$288
Penn Wellington				
Marvel Wellington				
Dodge City	800	112	\$32.6	\$112
Subtotal Kansas Taxable	8,100		\$508.2	\$172
KCK 7th Street	450	78	\$13.7	\$84
4 Northeast KS Natives	3,293	117	\$142.0	\$118
Total Kansas	11,843		\$664.0	\$154
memo: Northeast Zone	3,800		\$216.0	\$156
memo: Southeast Zone	1,500		\$49.6	\$91
memo: South Central Zone	2,000		\$210.0	\$288
Argosy Riverside	1,969	97.2	\$113.3	\$158
IOC KC	1,330	80.9	\$56.1	\$116
Harrahs NKC	1,783	103.5	\$130.7	\$201
Ameristar KC	3,012	98.6	\$172.0	\$156
Sugar Creek				
Subtotal KCMO	8,094		\$472.1	\$160
Greater KC Total	12,344		\$701.8	\$156
Greater Joplin Total	9,463		\$193.7	\$56
Greater Wichita Total	6,632		\$283.0	\$117
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$495.4	\$167.9	\$663.3
from Others (")		\$168.6		

* Equates to Harrah's projection of \$243.5mn in 2013 in then-year dollars.

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D. "Low" Projections / Slots

Harrah's Mulvane

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July 16, 2008

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**Exhibit D: Projection in Brief (\$mn / 2007\$)
Harrah's Mulvane Slots "Low"**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$25.3	\$87
KCK Speedway	3,000	102	\$191.3	\$175
KCK Stateline				
KCK Middle				
Camptown	600	102	\$23.0	\$105
Penn Cherokee	900	102	\$23.2	\$71
Harrahs Mulvane	2,000	98	\$129.1	\$177
Penn Wellington				
Marvel Wellington				
Dodge City	800	112	\$35.1	\$120
Subtotal Kansas Taxable	8,100		\$427.0	\$144
KCK 7th Street	450	78	\$13.7	\$84
4 Northeast KS Natives	3,293	117	\$145.0	\$121
Total Kansas	11,843		\$585.8	\$136
memo: Northeast Zone	3,800		\$216.6	\$156
memo: Southeast Zone	1,500		\$46.2	\$84
memo: South Central Zone	2,000		\$129.1	\$177
Argosy Riverside	1,969	97.2	\$113.5	\$158
IOC KC	1,330	80.9	\$56.1	\$116
Harrahs NKC	1,783	103.5	\$130.9	\$201
Ameristar KC	3,012	98.6	\$172.1	\$157
Sugar Creek				
Subtotal KCMO	8,094		\$472.6	\$160
Greater KC Total	12,344		\$702.9	\$156
Greater Joplin Total	9,963		\$198.6	\$55
Greater Wichita Total	8,332		\$222.8	\$73
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$430.6	\$193.9	\$624.6
from Others (")		\$155.2		

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E. "High" Projections / Slots

Harrah's Mulvane

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July 16, 2008

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**Exhibit E: Projection in Brief (\$mn / 2007\$)
Harrah's Mulvane Slots "High"**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$25.3	\$87
KCK Speedway	3,000	102	\$191.5	\$175
KCK Stateline				
KCK Middle				
Camptown	600	102	\$24.0	\$110
Penn Cherokee	900	102	\$26.0	\$79
Harrahs Mulvane	2,000	110	\$167.7	\$230
Penn Wellington				
Marvel Wellington				
Dodge City	800	112	\$34.4	\$118
Subtotal Kansas Taxable	8,100		\$469.1	\$159
KCK 7th Street	450	78	\$13.8	\$84
4 Northeast KS Natives	3,293	117	\$144.5	\$120
Total Kansas	11,843		\$627.3	\$145
memo: Northeast Zone	3,800		\$216.9	\$156
memo: Southeast Zone	1,500		\$50.0	\$91
memo: South Central Zone	2,000		\$167.7	\$230
Argosy Riverside	1,969	97.2	\$113.6	\$158
IOC KC	1,330	80.9	\$56.2	\$116
Harrahs NKC	1,783	103.5	\$131.1	\$201
Ameristar KC	3,012	98.6	\$172.4	\$157
Sugar Creek				
Subtotal KCMO	8,094		\$473.3	\$160
Greater KC Total	12,344		\$703.9	\$156
Greater Joplin Total	9,463		\$195.3	\$57
Greater Wichita Total	6,632		\$245.5	\$101
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$465.3	\$176.1	\$641.4
from Others (")		\$162.0		

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Detail for Tables
Harrah's Mulvane

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July 16, 2008

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A. "As Was" Projections / Tables

Harrah's Mulvane

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Exhibit A-1: Table Analysis in Brief (\$mn / 2007\$)
"As Was" 2007 -- Before Any New Casinos Anywhere

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway				
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee				
Harrahs Mulvane				
Penn Wellington				
Marvel Wellington				
Dodge City				
	-----		-----	
Subtotal Kansas Taxable	0		\$0.0	
KCK 7th Street				
4 Northeast KS Natives	59	111	\$27.3	\$1,269
	-----		-----	
Total Kansas	59		\$27.3	\$1,269
memo: Northeast Zone				
memo: Southeast Zone				
memo: South Central Zone				
Argosy Riverside	39	87.3	\$17.8	\$1,253
IOC KC	23	70.2	\$6.5	\$777
Harrahs NKC	48	95.3	\$26.9	\$1,534
Ameristar KC	90	86.5	\$30.1	\$916
Sugar Creek				
	-----		-----	
Subtotal KCMO	200		\$81.3	\$1,114
Greater KC Total	200		\$81.3	\$1,114
Greater Joplin Total	49		\$6.9	\$384
Greater Wichita Total	21		\$3.9	\$511
Table Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$20.6	\$38.5	\$59.2
from Others (")		\$6.7		

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Exhibit A-2: Table Projections (\$mn / 2007\$)
"As Was" 2007 -- w Potential New Kansas Facilities Elsewhere

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$44.1	\$1,209
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee	30	90	\$9.0	\$822
Harrahs Mulvane				
Penn Wellington				
Marvel Wellington				
Dodge City	20	100	\$6.3	\$868
	-----		-----	
Subtotal Kansas Taxable	150		\$59.5	\$1,086
KCK 7th Street				
4 Northeast KS Natives	59	111	\$20.4	\$949
	-----		-----	
Total Kansas	209		\$79.9	\$1,047
memo: Northeast Zone	100		\$44.1	\$1,209
memo: Southeast Zone	30		\$9.0	\$822
memo: South Central Zone				
Argosy Riverside	39	87.3	\$10.9	\$768
IOC KC	23	70.2	\$4.5	\$534
Harrahs NKC	48	95.3	\$18.4	\$1,050
Ameristar KC	90	86.5	\$21.7	\$660
Sugar Creek				
	-----		-----	
Subtotal KCMO	200		\$55.5	\$760
Greater KC Total	300		\$99.6	\$910
Greater Joplin Total	79		\$15.1	\$525
Greater Wichita Total	21		\$3.3	\$435
Table Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$50.3	\$19.2	\$69.5
from Others (")		\$29.6		

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Exhibit A-3: Table Projections (\$mn / 2007\$)
Harrah's Mulvane "As Was" 2007 (with New Kansas Facilities)

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$42.1	\$1,153
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee	30	90	\$8.6	\$782
Harrahs Mulvane	50	98	\$23.6	\$1,294
Penn Wellington				
Marvel Wellington				
Dodge City	20	100	\$5.0	\$680
	-----		-----	
Subtotal Kansas Taxable	200		\$79.2	\$1,085
KCK 7th Street				
4 Northeast KS Natives	59	111	\$17.9	\$830
	-----		-----	
Total Kansas	259		\$97.1	\$1,027
memo: Northeast Zone	100		\$42.1	\$1,153
memo: Southeast Zone	30		\$8.6	\$782
memo: South Central Zone	50		\$23.6	\$1,294
Argosy Riverside	39	87.3	\$10.7	\$750
IOC KC	23	70.2	\$4.5	\$531
Harrahs NKC	48	95.3	\$17.9	\$1,022
Ameristar KC	90	86.5	\$21.2	\$646
Sugar Creek				
	-----		-----	
Subtotal KCMO	200		\$54.3	\$743
Greater KC Total	300		\$96.3	\$880
Greater Joplin Total	79		\$14.5	\$502
Greater Wichita Total	71		\$26.1	\$1,007
Table Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$65.5	\$14.9	\$80.3
from Others (")		\$31.6		

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B. Baseline (Likely Future) Projections
Harrah's Mulvane / Tables

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**Exhibit B-1: Table Projections (\$mn / 2007\$)
Baseline Before Any New Casinos in Kansas**

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway				
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee				
Harrahs Mulvane				
Penn Wellington				
Marvel Wellington				
Dodge City				
	-----		-----	
Subtotal Kansas Taxable	0		\$0.0	
KCK 7th Street				
4 Northeast KS Natives	59	111	\$26.4	\$1,224
	-----		-----	
Total Kansas	59		\$26.4	\$1,224
memo: Northeast Zone				
memo: Southeast Zone				
memo: South Central Zone				
Argosy Riverside	39	87.3	\$17.6	\$1,238
IOC KC	23	70.2	\$6.5	\$773
Harrahs NKC	48	95.3	\$26.5	\$1,510
Ameristar KC	90	86.5	\$29.7	\$903
Sugar Creek				
	-----		-----	
Subtotal KCMO	200		\$80.2	\$1,099
Greater KC Total	200		\$80.2	\$1,099
Greater Joplin Total	104		\$9.5	\$251
Greater Wichita Total	35		\$4.4	\$346
Table Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$19.9	\$39.6	\$59.5
from Others (")		\$6.5		

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**Exhibit B-2: Table Projections (\$mn / 2007\$)
Baseline Before Any Casino in South-Central Zone**

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$43.4	\$1,189
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee	30	90	\$6.3	\$575
Harrahs Mulvane				
Penn Wellington				
Marvel Wellington				
Dodge City	20	100	\$6.2	\$843
	-----		-----	
Subtotal Kansas Taxable	150		\$55.8	\$1,020
KCK 7th Street				
4 Northeast KS Natives	59	111	\$19.9	\$924
	-----		-----	
Total Kansas	209		\$75.7	\$993
memo: Northeast Zone	100		\$43.4	\$1,189
memo: Southeast Zone	30		\$6.3	\$575
memo: South Central Zone				
Argosy Riverside	39	87.3	\$10.8	\$760
IOC KC	23	70.2	\$4.5	\$532
Harrahs NKC	48	95.3	\$18.2	\$1,037
Ameristar KC	90	86.5	\$21.4	\$653
Sugar Creek				
	-----		-----	
Subtotal KCMO	200		\$54.9	\$752
Greater KC Total	300		\$98.3	\$898
Greater Joplin Total	134		\$15.4	\$315
Greater Wichita Total	35		\$3.7	\$292
Table Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$48.9	\$20.6	\$69.6
from Others (")		\$26.8		

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Exhibit B-2A: Detail for Sources of Consumer Table Spending (\$000)
Baseline Before Any Casinos in South-Central Zone

		Total	Woodlinds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'i	Marvel Wel	Dodge
Number of Tables		150		100				30				20
Power Rating				102				90				100
Win/Table/Day				\$1,189				\$575				\$843
Kansas	Tourists	\$4,494		\$2,812				\$360				\$1,323
Kansas	Locals	30,011		\$25,131				\$970				\$3,910
Kansas	Total	\$34,505	\$0	\$27,942	\$0	\$0	\$0	\$1,330	\$0	\$0	\$0	\$5,233
Missouri	Tourists	\$2,097		\$1,913				\$179				\$6
Missouri	Locals	15,525		\$12,140				\$3,385				\$0
Missouri	Total	\$17,622	\$0	\$14,053	\$0	\$0	\$0	\$3,564	\$0	\$0	\$0	\$6
Okla + Ark	Tourists	\$942		\$336				\$271				\$335
Okla + Ark	Locals	967		\$0				\$904				\$63
Okla + Ark	Total	\$1,909	\$0	\$336	\$0	\$0	\$0	\$1,175	\$0	\$0	\$0	\$398
Iowa		\$401	\$0	\$399	\$0	\$0	\$0	\$2	\$0	\$0	\$0	\$1
Nebraska		\$631	\$0	\$481	\$0	\$0	\$0	\$2	\$0	\$0	\$0	\$147
Other Near		\$556	\$0	\$184	\$0	\$0	\$0	\$4	\$0	\$0	\$0	\$367
Frontage Traffic		\$220						\$220				
Total All Sources		\$55,842	\$0	\$43,394	\$0	\$0	\$0	\$6,296	\$0	\$0	\$0	\$6,151
total	Tourists	\$9,339		\$6,123				\$1,038				\$2,178
total	locals	\$46,503		\$37,271				\$5,259				\$3,973

Note: Totals may not add due to rounding.

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**Exhibit B-3: Table Projections (\$mn / 2007\$)
Harrah's Mulvane Baseline**

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$41.6	\$1,140
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee	30	90	\$6.0	\$544
Harrahs Mulvane	50	98	\$22.8	\$1,252
Penn Wellington				
Marvel Wellington				
Dodge City	20	100	\$4.9	\$675
	-----		-----	
Subtotal Kansas Taxable	200		\$75.3	\$1,032
KCK 7th Street				
4 Northeast KS Natives	59	111	\$17.7	\$821
	-----		-----	
Total Kansas	259		\$93.0	\$984
memo: Northeast Zone	100		\$41.6	\$1,140
memo: Southeast Zone	30		\$6.0	\$544
memo: South Central Zone	50		\$22.8	\$1,252
Argosy Riverside	39	87.3	\$10.6	\$744
IOC KC	23	70.2	\$4.4	\$529
Harrahs NKC	48	95.3	\$17.7	\$1,012
Ameristar KC	90	86.5	\$21.0	\$641
Sugar Creek				
	-----		-----	
Subtotal KCMO	200		\$53.8	\$737
Greater KC Total	300		\$95.4	\$872
Greater Joplin Total	134		\$14.6	\$298
Greater Wichita Total	85		\$25.7	\$828
Table Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$64.6	\$15.8	\$80.4
from Others (")		\$28.5		

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Exhibit B-3A: Detail for Sources of Consumer Table Spending (\$000)
Harrah's Mulvane Baseline

		Total	Woodlinds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrrhs Mul	Penn Well'i	Marvel Wel	Dodge
Number of Tables		200		100				30	50			20
Power Rating				102				90	98			100
Win/Table/Day				\$1,140				\$544	\$1,237			\$675
Kansas	Tourists	\$2,449		\$1,099				\$85	\$807			\$457
Kansas	Locals	49,857		\$25,102				\$945	\$20,164			\$3,646
Kansas	Total	\$52,306	\$0	\$26,202	\$0	\$0	\$0	\$1,031	\$20,971	\$0	\$0	\$4,103
Missouri	Tourists	\$2,248		\$1,900				\$178	\$164			\$5
Missouri	Locals	15,498		\$12,134				\$3,365	\$0			\$0
Missouri	Total	\$17,746	\$0	\$14,034	\$0	\$0	\$0	\$3,542	\$164	\$0	\$0	\$5
Okla + Ark	Tourists	\$1,695		\$321				\$260	\$851			\$262
Okla + Ark	Locals	1,378		\$0				\$896	\$429			\$53
Okla + Ark	Total	\$3,072	\$0	\$321	\$0	\$0	\$0	\$1,156	\$1,280	\$0	\$0	\$315
Iowa		\$406	\$0	\$399	\$0	\$0	\$0	\$2	\$5	\$0	\$0	\$1
Nebraska		\$722	\$0	\$475	\$0	\$0	\$0	\$2	\$103	\$0	\$0	\$142
Other Near		\$610	\$0	\$184	\$0	\$0	\$0	\$4	\$59	\$0	\$0	\$362
Frontage Traffic		\$487						\$220	\$266			
Total All Sources		\$75,347	\$0	\$41,613	\$0	\$0	\$0	\$5,957	\$22,848	\$0	\$0	\$4,928
total	Tourists	\$8,614		\$4,377				\$752	\$2,255			\$1,230
total	locals	\$66,733		\$37,236				\$5,205	\$20,593			\$3,698

Note: Totals may not add due to rounding.

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C. Comparative Projections / Tables

Harrah's Mulvane

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July 16, 2008

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Exhibit C-1: Table Projections (\$mn / 2007\$)
Harrah's Mulvane at Standard Size / Baseline Competition

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$41.6	\$1,140
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee	30	90	\$6.0	\$544
Harrahs Mulvane	50	98	\$22.8	\$1,252
Penn Wellington				
Marvel Wellington				
Dodge City	20	100	\$4.9	\$675
	-----		-----	
Subtotal Kansas Taxable	200		\$75.3	\$1,032
KCK 7th Street				
4 Northeast KS Natives	59	111	\$17.7	\$821
	-----		-----	
Total Kansas	259		\$93.0	\$984
memo: Northeast Zone	100		\$41.6	\$1,140
memo: Southeast Zone	30		\$6.0	\$544
memo: South Central Zone	50		\$22.8	\$1,252
Argosy Riverside	39	87.3	\$10.6	\$744
IOC KC	23	70.2	\$4.4	\$529
Harrahs NKC	48	95.3	\$17.7	\$1,012
Ameristar KC	90	86.5	\$21.0	\$641
Sugar Creek				
	-----		-----	
Subtotal KCMO	200		\$53.8	\$737
Greater KC Total	300		\$95.4	\$872
Greater Joplin Total	134		\$14.6	\$298
Greater Wichita Total	85		\$25.7	\$828
Table Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$64.6	\$15.8	\$80.4
from Others (")		\$28.5		

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Exhibit C-2: Table Projections (\$mn / 2007\$)
Penn Wellington at Standard Size / Baseline Competition

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$41.7	\$1,144
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee	30	90	\$6.0	\$545
Harrahs Mulvane				
Penn Wellington	50	98	\$17.5	\$959
Marvel Wellington				
Dodge City	20	100	\$5.0	\$683
	-----		-----	
Subtotal Kansas Taxable	200		\$70.2	\$962
KCK 7th Street				
4 Northeast KS Natives	59	111	\$17.8	\$829
	-----		-----	
Total Kansas	259		\$88.0	\$931
memo: Northeast Zone	100		\$41.7	\$1,144
memo: Southeast Zone	30		\$6.0	\$545
memo: South Central Zone	50		\$17.5	\$959
Argosy Riverside	39	87.3	\$10.6	\$745
IOC KC	23	70.2	\$4.4	\$530
Harrahs NKC	48	95.3	\$17.8	\$1,014
Ameristar KC	90	86.5	\$21.1	\$641
Sugar Creek				
	-----		-----	
Subtotal KCMO	200		\$53.9	\$738
Greater KC Total	300		\$95.6	\$873
Greater Joplin Total	134		\$14.6	\$298
Greater Wichita Total	85		\$20.2	\$651
Table Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$58.9	\$16.0	\$74.8
from Others (")		\$29.2		

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Exhibit C-3: Table Projections (\$mn / 2007\$)
Marvel Wellington at Standard Size / Baseline Competition

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$41.8	\$1,144
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee	30	90	\$6.0	\$545
Harrahs Mulvane				
Penn Wellington				
Marvel Wellington	50	98	\$16.9	\$923
Dodge City	20	100	\$5.0	\$685
	-----		-----	
Subtotal Kansas Taxable	200		\$69.6	\$953
KCK 7th Street				
4 Northeast KS Natives	59	111	\$17.9	\$830
	-----		-----	
Total Kansas	259		\$87.5	\$925
memo: Northeast Zone	100		\$41.8	\$1,144
memo: Southeast Zone	30		\$6.0	\$545
memo: South Central Zone	50		\$16.9	\$923
Argosy Riverside	39	87.3	\$10.6	\$746
IOC KC	23	70.2	\$4.4	\$530
Harrahs NKC	48	95.3	\$17.8	\$1,014
Ameristar KC	90	86.5	\$21.1	\$642
Sugar Creek				
	-----		-----	
Subtotal KCMO	200		\$53.9	\$738
Greater KC Total	300		\$95.7	\$874
Greater Joplin Total	134		\$14.6	\$299
Greater Wichita Total	85		\$19.6	\$631
Table Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$58.3	\$16.0	\$74.4
from Others (")		\$29.1		

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Exhibit C-4: Table Projections (\$mn / 2007\$)
Summary: South-Central Proponents at Standard Size

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Harrahs Mulvane	50	98	\$22.8	\$1,252
Penn Wellington	50	98	\$17.5	\$959
Marvel Wellington	50	98	\$16.9	\$923

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Exhibit C-5: Table Projections (\$mn / 2007\$)
Harrah's Tables Match Harrah's Mulvane Projections

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$41.6	\$1,138
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee	30	90	\$5.9	\$543
Harrahs Mulvane	50	101	\$24.2 *	\$1,328
Penn Wellington				
Marvel Wellington				
Dodge City	20	100	\$4.9	\$666
Subtotal Kansas Taxable	200		\$76.6	\$1,049
KCK 7th Street				
4 Northeast KS Natives	59	111	\$17.6	\$817
Total Kansas	259		\$94.2	\$996
memo: Northeast Zone	100		\$41.6	\$1,138
memo: Southeast Zone	30		\$5.9	\$543
memo: South Central Zone	50		\$24.2	\$1,328
Argosy Riverside	39	87.3	\$10.6	\$744
IOC KC	23	70.2	\$4.4	\$529
Harrahs NKC	48	95.3	\$17.7	\$1,012
Ameristar KC	90	86.5	\$21.0	\$640
Sugar Creek				
Subtotal KCMO	200		\$53.8	\$737
Greater KC Total	300		\$95.3	\$871
Greater Joplin Total	134		\$14.5	\$297
Greater Wichita Total	85		\$27.0	\$870
Table Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$65.4	\$15.7	\$81.1
from Others (")		\$28.8		

* Equates to Harrah's projection of \$28.1mn in 2013 in then-year dollars (not inc. poker)

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D. "Low" Projections / Tables

Harrah's Mulvane

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July 16, 2008

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**Exhibit D: Table Projections (\$mn / 2007\$)
Harrah's Mulvane "Low"**

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$41.6	\$1,139
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee	30	90	\$5.3	\$481
Harrahs Mulvane	50	90	\$19.2	\$1,052
Penn Wellington				
Marvel Wellington				
Dodge City	20	100	\$5.0	\$684
	-----		-----	
Subtotal Kansas Taxable	200		\$71.0	\$973
KCK 7th Street				
4 Northeast KS Natives	59	111	\$17.7	\$824
	-----		-----	
Total Kansas	259		\$88.8	\$939
memo: Northeast Zone	100		\$41.6	\$1,139
memo: Southeast Zone	30		\$5.3	\$481
memo: South Central Zone	50		\$19.2	\$1,052
Argosy Riverside	39	87.3	\$10.6	\$743
IOC KC	23	70.2	\$4.4	\$529
Harrahs NKC	48	95.3	\$17.7	\$1,011
Ameristar KC	90	86.5	\$21.0	\$640
Sugar Creek				
	-----		-----	
Subtotal KCMO	200		\$53.7	\$736
Greater KC Total	300		\$95.3	\$870
Greater Joplin Total	144		\$14.7	\$279
Greater Wichita Total	113		\$23.0	\$559
Table Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$61.8	\$17.1	\$78.8
from Others (")		\$27.0		

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E. "High" Projections / Tables

Harrah's Mulvane

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**Exhibit E: Table Projections (\$mn / 2007\$)
Harrah's Mulvane "High"**

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$41.5	\$1,136
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee	30	90	\$5.9	\$541
Harrahs Mulvane	50	106	\$26.2	\$1,438
Penn Wellington				
Marvel Wellington				
Dodge City	20	100	\$4.8	\$652
	-----		-----	
Subtotal Kansas Taxable	200		\$78.4	\$1,074
KCK 7th Street				
4 Northeast KS Natives	59	111	\$17.5	\$811
	-----		-----	
Total Kansas	259		\$95.9	\$1,014
memo: Northeast Zone	100		\$41.5	\$1,136
memo: Southeast Zone	30		\$5.9	\$541
memo: South Central Zone	50		\$26.2	\$1,438
Argosy Riverside	39	87.3	\$10.6	\$743
IOC KC	23	70.2	\$4.4	\$529
Harrahs NKC	48	95.3	\$17.7	\$1,010
Ameristar KC	90	86.5	\$21.0	\$639
Sugar Creek				
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Subtotal KCMO	200		\$53.7	\$736
Greater KC Total	300		\$95.2	\$869
Greater Joplin Total	134		\$14.5	\$296
Greater Wichita Total	85		\$28.9	\$933
Table Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$66.6	\$15.5	\$82.1
from Others (")		\$29.3		